

Many Wilson Henry clients have already seen the benefits of learning about **sage** and how it could help them understand their business better while saving valuable time.

Brave Design Ltd of St Helens

Problem – The director was wasting design time by having to produce manufacturing information for the shop floor within Excel because he was not getting the information from **sage** in the format he wanted.

Solution – We showed Brave Design how to create a report which would produce vital production lists direct from **sage**

Feedback – The director has saved an average of 1 hour a day, which he can now spend managing the business instead of stuck behind a desk.

South Liverpool Commercial of Liverpool

Problem – Their motor trade management system software did not interface with their accounting package so there was a lot of duplicated activity, invoices had to be input into both systems for instance.

Solution – We showed them how to get their motor trade software to work together with **sage** Line 50.

Feedback – Having monitored the two systems working alongside each other, it is clear that they have made significant efficiency savings in the use of staff time within the accounts department.

Kay Welding Supplies Ltd of St Helens

Problem – The business was spending a lot of time and money sending out customer statements by post

Solution – We trained them how to set **sage** up so that it would email statements direct to clients.

Feedback – They have saved time printing and folding statements and stuffing them in envelopes each month as well as considerable postage costs!

About Fifty Ltd of Liverpool

Problem – This new start up business (a pub eatery in Garston called The Stables) had no accounts systems in place.

Solution – We installed **sage** on their computer and then gave their bookkeeper thorough training in its day to day use. We are on the end of the phone if there are any queries and we can go back to visit them if they need us to go over anything again or explain anything new.

Feedback - The bookkeeper has had no previous accounts training but with the help of Wilson Henry she is now operating all the basics of **sage** efficiently and accurately and looking forward to learning how to produce detailed operational information.

E-Tech Components (UK) Ltd of Liverpool

Problem – In order to get the cash-flow benefits, this client wanted to move over to cash accounting instead of invoice accounting for VAT purposes.

Solution – We showed this specialist distributor of cable accessories how to set up to deal with cash **sage** accounting and we produced various reports to ensure that no duplicated entry was made on the VAT returns.

Feedback – Moving to this new system has greatly assisted E-Tech's cash-flow meaning they now only pay HMRC their dues once invoices have been settled by customers.

Henry Communications Ltd of Widnes

Problem – All the firm's accounts were being produced on Excel which meant pulling together the VAT return manually each quarter, a very big job

Solution – We installed a complete **sage** package and trained this Motorway Communications Specialist maintenance firm in its various functions, and in particular bank reconciliations and VAT returns.

Feedback - Now that his company secretary, is confidently running **sage** the Managing Director has been able to spend more time on the road and less time buried under mountains of paperwork.

Do you know how to use **sage** to give you the key data you require to run your business?

Can you quickly access key performance indicators?

Are you and your team using **sage** efficiently or are you wasting time on unnecessary or outdated processes?

Can you get the reports from **sage** that really help you understand your business?

Have you customised your reports with your company's logos?

If you have answered "no" to any of these then we can help. Our specialists can review your current **sage** systems, recommend improvements and provide training to you or your staff in the work-place or in a classroom.

Tell us what you want **sage** to do for you and we will help you achieve this

... What do I do now?

If you would like any of the assistance described in this brochure, please contact our **sage** experts:

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"Wilson Henry LLP have, for a long time, worked closely and effectively with Sage to provide outstanding training for our products. As a valuable member of Sage Accountants' Club, Wilson Henry LLP continue to play a key role in supporting our products, and ensuring that Sage has a strong training presence in the North-West of England"
Jonathan Ashton, Senior Development Manager **sage**

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